## SHAREHOLDERS' ANNUAL GENERAL MEETING OF RAMADA INVESTIMENTOS E INDÚSTRIA, S.A. TO BE HELD IN ITS HEAD OFFICE ON 28th OF MAY 2019 AT 11:00 HOURS

# PROPOSAL OF THE REMUNERATION COMMITTEE CONCERNING POINT FIVE ON THE AGENDA

(translation a document originally issued in Portuguese)

#### THE REMUNERATION POLICY OF THE GOVERNING BODIES

The Shareholders' Remuneration Committee proposes to the Shareholders' General Meeting the approval, under the terms and for the purpose of paragraph 1 of Article 2 of the Law no. 28/2009, of 19th June and Recommendation V.2.3. of the Code of Corporate Governance, approved by the Portuguese Corporate Governance Institute in 2018, the present Statement on Remuneration and Compensation Policy to be applied to the Company's statutory governing bodies, as set out below:

#### **BOARD OF DIRECTORS:**

To establish the individual remuneration of every single Director, the following factors shall be taken into account:

- the tasks performed in the Company and its subsidiaries
- the responsibility and value added of each individual's performance
- the knowledge and experience acquired in the function
- the economic position of the group
- the remuneration packages in companies of the same sector and other companies listed on Euronext Lisbon.

The total fixed remuneration of the Board of Directors, including the remuneration that group companies pay to its members, shall not exceed 750,000 Euros per year.

#### 1. Executive Directors

- Fixed component, amount paid monthly.
- A variable medium component:

The variable component is intended to better align the interests of executive directors with those of the shareholders and will be calculated by covering the period corresponding to three mandates from 2011 – 2019, based on:

- the total return for the shareholder (appreciation of the share plus distributed dividends)
- the sum of the net consolidated results of the 9 years (2011-2019)
- the evolution of the Group's business.

#### REMUNERATION COMMITTEE OF RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.

The total value of the medium component cannot be superior to 50% of the fixed amount earned during the 9 year's period.

#### 2. Non-Executive Directors

The individual remuneration of a Non-Executive Director cannot exceed 70,000 Euros/year and it is exclusively fixed.

#### SUPERVISORY BOARD

The remuneration of the members of the Supervisory Board shall be based on fixed annual amounts considered appropriate for the function.

#### **GENERAL SHAREHOLDERS' MEETING**

The remuneration of the members of the Board of the Shareholders' General Meeting shall be exclusively fixed and shall respect market practices.

#### STATUTORY AUDITOR

The Statutory Auditor shall receive a fixed remuneration that is appropriate for the function benchmarked against the market, under the supervision of the Supervisory Board.

#### NUMBER OF ACTIONS AND OPTIONS GRANTED

No form of remuneration in which shares or options are allocated, or any other system of incentives in shares or options, is not in force or provided for.

### SEVERANCE GRANT IN THE EVENT OF A TERMINATION OF DUTIES PRIOR TO OR UPON THE EXPIRY OF THE RESPECTIVE MANDATES

The remuneration policy maintains the principle according to which severance grants for Directors or members of other governing bodies in the event of an early termination of their duties or upon the expiry of their respective mandates are not contemplated, without prejudice to the Company's compliance with the legal provisions in force concerning such matters.

There are no mechanisms in the Company that provide for the possibility of requesting reimbursement, to the administrators, with variable remuneration.

No compensation was paid in 2018 to former members of the Board of Directors, or members of other governing bodies, for termination of their duties.

#### SCOPE OF THE PRINCIPLES

The principles underlying the remuneration and allowance policies referred to in the present declaration do not only cover the total remuneration paid out by RAMADA INVESTIMENTOS E INDÚSTRIA, S.A., but also include the remuneration paid to the members of its Board of Directors by other companies that RAMADA INVESTIMENTOS E INDÚSTRIA, S.A. controls, whether directly or indirectly.

#### DISCRIMINATED FIXED AND VARIABLE REMUNERATION

Board of Directors —	Fixed Remuneration	
	Value	Relative Percentage
João Manuel Matos Borges de Oliveira	123 000.00	100%
Ramada Investimentos	0.00	0%
Subsidiaries	123 000.00	100%
Paulo Jorge dos Santos Fernandes	123 000.00	100%
Ramada Investimentos	0.00	0%
Subsidiaries	123 000.00	100%
Domingos José Vieira de Matos	109 000.00	100%
Ramada Investimentos	0.00	0%
Subsidiaries	109 000.00	100%
Pedro Miguel Matos Borges de Oliveira	109 000.00	100%
Ramada Investimentos	0.00	0%
Subsidiaries	109 000.00	100%
Ana Rebelo de Carvalho Menéres de Mendonça	59 500.00	100%
Ramada Investimentos	0.00	0%
Subsidiaries	59 500.00	100%

Audit Board	Fixed Remuneration	
	Value	Relative Percentage
Pedro Nuno Fernandes de Sá Pessanha da Costa	12 000.00	100%
António Luís Isidro de Pinho	8 310.00	100%
Guilherme Paulo Aires da Mota Correia Monteiro	8 310.00	100%
André Seabra Ferreira Pinto	0.00	100%

As shown in the table above, the remuneration meets the requirements of the remuneration policy described here, namely: (i) a fixed remuneration is paid regardless of the company's performance to all members of the corporate bodies; (ii) can be paid, which will only be evaluated at the end of the current term, in line with the policy in force, a variable remuneration that, if assigned, will not only respect the limits against fixed remuneration, but will also be assigned based on prior evaluation and guided by pre-set performance criteria. This variable remuneration was deferred in accordance with the foregoing, contributing to the good long-term performance of the Company, all in accordance with the applicable terms already described.

#### REMUNERATION COMMITTEE OF RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.

There are no situations of departure from the procedure for implementing the approved remuneration policy.

Oporto, 24th of April 2019

The Remuneration Committee