



## Earnings Announcement

3<sup>rd</sup> Quarter 2020

(unaudited)

This document is a translation of a document originally issued in Portuguese, prepared using accounting policies consistent with the International Financial Reporting Standards and in accordance with the International Accounting Standard 34 – Interim Financial Reporting, some of which may not conform or be required by generally accepted accounting principles in other countries. In the event of discrepancies, the Portuguese language version prevails.

## INTRODUCTION

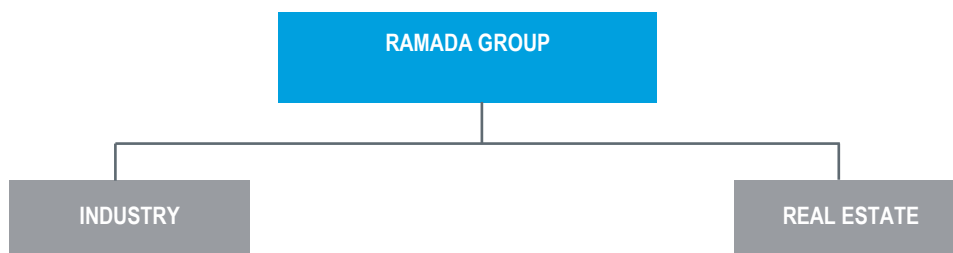
Ramada Investimentos is the parent company of a group of companies that together operate within two distinct business segments: i) Industry segment, which includes the activity of special steels and wire drawing, as well as the activity related to the management of financial investments in which the Group is a minority shareholder; and ii) Real Estate segment, aimed at the management of real estate assets.

The special steels activity, which develops, especially at the level of the sub-segment of moulds, with a leading position in the domestic market, is developed by three companies: Ramada Aços, Universal Afir and Planfuro Global.

The wire drawing activity is developed by Socitrel whose main business is the manufacture and commercialization of steel wires, capable of being used in a wide variety of activities, including industry, agriculture and construction.

In the financial investments management activity, among other portfolio investments held by the Group, it should be highlighted the participations held in CEV, S.A. and Fisio Share – Gestão de Clínicas, S.A..

The Real Estate Segment includes the real estate asset management activity (composed by the forest assets and the Real Estate of the Group) and is developed by F. Ramada II - Imobiliária, S.A..



### HIGHLIGHTS - COVID-19

Since the beginning of the pandemic, Ramada Group implemented a set of measures for the prevention, control and surveillance, with prevention / contingency plans being developed that cover the entire organization, from the operational areas to the central structures, in all the Group's businesses.

Therefore, Ramada Group maintained its process of monitorization and assessing of the implemented measures, in order to respond to the demands arising from the COVID-19 pandemic. From all the actions implemented within the scope of the monitoring and evaluation of pandemic developments, we highlight the following:

- Ramada Group, implemented a set of measures for the prevention, control and surveillance of this infection. As a result of the various measures implemented by the Ramada Group, on September 30, 2020, a negative impact on the income statement is estimated in the amount of approximately 130 thousand Euro (including donations, protective equipment, among others).
- Ramada Group proceeded cautiously with an internal review and evaluation process on the investments it had planned for the 2020 financial year, reassessing the cost-benefit of these portfolio projects, as well as their feasibility, taking into account the current reality. From this review it was decided to reschedule to the second half the productive investments that were planned for the first half of 2020. Ramada Group expects to comply with the investments initially stipulated for 2020 until the end of the fiscal year.
- With regard to liquidity risk management, the Group maintained a liquidity reserve in the form of credit lines with its relationship banks, in order to ensure the ability to meet its commitments, without having to refinance in unfavorable conditions. As of September 30, 2020, the amount of consolidated loans<sup>1</sup> maturing in the next 12 months is approximately 19 million Euro. On the same date, the Group has consolidated credit lines available (namely bank overdrafts, pledged current accounts and not used commercial paper programs) in the amount of approximately 40 million Euro. As a result of the performance of previous years, and the capacity to manage credit and liquidity risk, the Group presents a robust financial position statement, presenting Cash and cash equivalents amounting to 43 million Euro, representing approximately 90% of its current liabilities.
- Ensuring the permanent well-being of all Employees, their families and community, has always been and will continue to be a priority of the Ramada Group. To deal with the pandemic, Ramada Group put in place a set of additional preventive measures to protect the health and safety of its Employees, based on the recommendations of the Portuguese Health Authority. The human resources department, based on the recommendations of the Portuguese Health Authority, proceeded with the elaboration of the Group's COVID-19 Contingency Plan. This plan has been continuously adjusted considering the evolution of the pandemic, being essential for the purposes of containing the impacts of the pandemic between our employees and the local community.

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<sup>1</sup> Consolidated loans: Bank loans + Other loans.

## CONSOLIDATED INCOME STATEMENT

The consolidated financial information of Ramada Investimentos was prepared in accordance with the recognition and measurement principles of the International Financial Reporting Standards, as adopted by the European Union (IFRS – EU).

The key information and indicators of Ramada Group's consolidated activity can be presented as follows:

	9M 2020	9M 2019	Var. %
Sales and services rendered	74 304	86 504	-14.1%
Other income	515	463	11.2%
<b>Total revenues</b>	<b>74 819</b>	<b>86 966</b>	<b>-14.0%</b>
Cost of sales and production variation	(46 290)	(54 161)	-14.5%
External supplies and services	(10 063)	(11 082)	-9.2%
Payroll expenses	(8 913)	(9 797)	-9.0%
Other operating costs (a)	(1 220)	(437)	179.2%
<b>Total costs</b>	<b>(66 486)</b>	<b>(75 477)</b>	<b>-11.9%</b>
<b>EBITDA (b)</b>	<b>8 333</b>	<b>11 490</b>	<b>-27.5%</b>
<b>EBITDA margin (c)</b>	<b>11.1%</b>	<b>13.2%</b>	<b>-2.1 pp</b>
Amortization and depreciation	(2 370)	(3 246)	-27.0%
<b>EBIT (d)</b>	<b>5 962</b>	<b>8 244</b>	<b>-27.7%</b>
<b>EBIT margin (e)</b>	<b>8.0%</b>	<b>9.5%</b>	<b>-1.5 pp</b>
Results related to investments	57	-	-
Financial expenses	(866)	(1 203)	-28.0%
Financial income	46	141	-67.3%
<b>Profit before income tax</b>	<b>5 199</b>	<b>7 181</b>	<b>-27.6%</b>
Income tax	(845)	(1 454)	-41,9%
<b>Consolidated net profit</b>	<b>4 353</b>	<b>5 727</b>	<b>-24.0%</b>
Net profit attributable to shareholders of the parent company	4 353	5 727	-24.0%

Amounts in thousands of Euro

(a) Other operating costs = Other expenses + Provisions and impairment losses

(b) EBITDA = Profit before income tax + Financial expenses – Financial income + Amortization and depreciation

(c) EBITDA margin = EBITDA / Total revenues

(d) EBIT = EBITDA + Amortization and depreciation

(e) EBIT margin = EBIT / Total revenues

During the first nine months of 2020, total revenues of Ramada Group amounted to 74,819 thousand Euro, representing a 14.0% decrease over the total revenues recorded in the same period of 2019.

Total costs amounted to 66,486 thousand Euro, recording a 11.9% decrease over the same period the previous year.

EBITDA amounted to 8,333 thousand Euro, representing a decrease of 27.5% compared to the same period of 2019. EBITDA margin achieved 11.1%, representing a decrease of 2.1 percentage points compared to the same period of the previous year.

EBIT, in the amount of 5,962 thousand Euro, recorded a decrease of 27.7% when compared to 8,244 thousand Euro in 2019.

The financial results (financial expenses – financial income), in the amount of 820 thousand Euro, recorded a 22.8% decrease over the same period of the previous year.

During the first nine months of 2020, consolidated net profit amounted to 4,353 thousand Euro, decreasing 24.0% compared to the net profit of the first months of the previous year.

## INDUSTRY

	9M 2020	9M 2019	Var. %
Total revenues (a)	69 361	81 661	-15.1%
Total costs (b)	(65 404)	(74 425)	-12.1%
EBITDA (c)	3 958	7 237	-45.3%
EBITDA margin (d)	5.7%	8.9%	-3.2 pp
EBIT (e)	1 742	4 196	-58.5%
EBIT margin (f)	2.5%	5.1%	-2.6 pp
Financial results (g)	(430)	(469)	-8.3%
Results related to investments	57	0	-
<b>Profit before income tax</b>	<b>1 369</b>	<b>3 727</b>	<b>-63.3%</b>
Income tax	(22)	(694)	-96.8%
<b>Net profit</b>	<b>1 347</b>	<b>3 033</b>	<b>-55.6%</b>

Amounts in thousands of Euro

(a) Total revenues = Sales and services rendered + Other income

(b) Total costs = Cost of sales and production variation + External supplies and services + Payroll expenses + Other expenses + Provisions and impairment losses

(c) EBITDA = Profit before income tax + Financial expenses – Financial income + Amortization and depreciation

(d) EBITDA margin = EBITDA / Total revenues

(e) EBIT = EBITDA + Amortization and depreciation

(f) EBIT margin = EBIT / Total revenues

(g) Financial results = Financial expenses – Financial income

In the first nine months of 2020, total revenues from the Industry segment amounted to 69,361 thousand Euro, recording a decrease of 15.1% compared to the same period in 2019.

EBITDA in the Industry segment amounted to 3,958 thousand Euro, representing a negative variation of 45.3% compared to the 7,237 thousand Euro recorded in the same period of 2019. The EBITDA margin reached 5.7%, recording a decrease of 3.2 percentage points over the same period of the previous year.

EBIT, in the amount of 1,742 thousand Euro, recorded a decrease of 58.5% compared to 4,196 thousand Euro in 2019.

The net profit of the Industry segment recorded in the first nine months of 2020, in the amount of 1,347 thousand Euro, represented a decrease of 55.6% compared to the net profit of the same period of previous year.

The first half proved to be complex given the impossibility of predicting the reaction of the markets to the uncertainty of the pandemic.

With the closure of Ovar's facilities during the first week of April, as a result of the sanitary fence in the municipality of Ovar, the normal production pace made recovery an arduous process. The second half began with an expectation of improvement and a focus on preparing the Ramada Group's teams and responsiveness.

Regarding activity in the third quarter, it tended to show some signs of recovery.

In the Molds sector, the third quarter ended with a positive trend, which allowed to reinforce the sales portfolio for the following months.

At metal-mechanics sector the expectation is positive, where there has been an increase in demand. Ramada Group ended the quarter with values above the pre-COVID phase.

Key investments were also made for the steel business during the third quarter, as anticipated. In particular, the acquisition of essential equipment for the Group's commitment to the future evolution of its main businesses was formalized. Noteworthy, the acquisition of the automatic 3D parts warehouse for Ovar and the acquisition of face machining equipment that will allow the consolidation of Planfuro Global's activity in Vieira and the restructuring of the Universal Afir and Ramada Aços branches in Marinha Grande. This last change will be decisive for the Group's competitiveness gain.

It was also decided and executed the closing of the Maia branch, which, although it was once an important sales point, with the changes in logistics and production paradigms, became more dependent on the headquarters in Ovar, being reduced to a logistics warehouse and adding little value to the business.

During the first nine months of 2020, total sales of the steel activity for the foreign market represented 7.8% of total turnover, recording a 7.3% increase over the same period of 2019.

In the same period, the wire drawing activity also registered a significant drop in turnover compared to the previous year. After the second quarter of 2020 recorded a significant reduction in activity, signs of improvement appear in all lines of the business, although with uncertain intensity, duration and sustainability.

Sales of the third quarter were 28% higher than sales of the second quarter and in line with the third quarter of the previous year.

The wire drawing activity essentially operates in the foreign market which, in the first nine months of 2020, represented 62.7% of the turnover, with Europe being the destination market with greater preponderance.

## REAL ESTATE

	9M 2020	9M 2019	Var. %
Total revenues (a)	5 458	5 305	2.9%
Total costs (b)	(1 083)	(1 052)	2.9%
EBITDA (c)	4 375	4 253	2.9%
EBIT (d)	4 220	4 048	4.2%
Financial results (e)	(391)	(593)	-34.1%
<b>Profit before income tax</b>	<b>3 830</b>	<b>3 455</b>	<b>10.9%</b>
Income tax	(823)	(760)	8.3%
<b>Net profit</b>	<b>3 006</b>	<b>2 695</b>	<b>11.5%</b>

Amounts in thousands of Euro

(a) Total revenues = Sales and services rendered + Other income

(b) Total costs = Cost of sales and production variation + External supplies and services + Payroll expenses + Other expenses + Provisions and impairment losses

(c) EBITDA = Profit before income tax + Financial expenses – Financial income + Amortization and depreciation

(d) EBIT = EBITDA + Amortization and depreciation

(e) Financial results = Financial expenses – Financial income

In the first nine months of 2020, total revenues from the Real Estate segment amounted 5,458 thousand Euro, an increase of 2.9% compared to the same period of 2019.

The rents obtained from the long-term leases of forest land represent about 90% of the total real estate revenues.

EBITDA in the Real Estate segment in the first nine months of 2020 amounted to 4,375 thousand Euro, 2.9% higher than the amount recorded in the same period of 2019.

EBIT amounted to 4,220 thousand Euro, representing a growth of 4.2% compared to 2019.

In the first nine months of 2020, the financial results of the Real Estate segment were negative by 391 thousand Euro, having improved 34.1% compared to the negative 593 thousand Euro in 2019.

The net profit of the Real Estate segment amounted to 3,006 thousand Euro, an increase of 11.5% compared to the same period of 2019.

### **INVESTMENTS AND INDEBTEDNESS**

In the nine months of 2020, investments<sup>2</sup> made by Ramada Group amounted to approximately 823 thousand Euro.

Ramada Group's net nominal indebtedness<sup>3</sup> on September 30, 2020 amounted to approximately 15 million Euro. As of December 31, 2019, the net nominal indebtedness was approximately 31 million Euro.

### **FUTURE PERSPECTIVES**

The current situation continues to be marked by a high level of uncertainty arising from the current pandemic context. The uncertainty is big and the impact on the markets where we operate is expected to be relevant.

Ramada Group will maintain the evaluation and monitoring of the actions already implemented and/or to be implemented in order to manage and anticipate, as far as possible, the impacts of this pandemic on its operational and financial performance.

Ramada Group is convinced that with prevention, serenity and joint efforts with our partners, such as Customers, Suppliers, Employees and local Communities, it is prepared to face this challenge.

Ramada's Board of Directors expresses its appreciation and thanks to all Employees of the Ramada Group, for their dedication and commitment to overcome this phase that we are going through.

Oporto, November 19, 2020

The Board of Directors

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<sup>2</sup> Investments: Acquisitions of property, plant and equipment and intangible assets related to the operational activity of the Industry and Real Estate segments.

<sup>3</sup> Net nominal indebtedness: Bank loans (nominal values) + Other loans (nominal values) – Cash and cash equivalents.





Shaping industry

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**RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.**

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

AS AT 30 SEPTEMBER 2020 AND 31 DECEMBER 2019

(Translation of financial statements originally issued in Portuguese - Note 18)

(Amounts expressed in Euros)

ASSETS	Notes	30.09.2020	31.12.2019
<b>NON-CURRENT ASSETS:</b>			
Investment properties	6	88,686,840	88,686,840
Property, plant and equipment		18,856,791	19,978,897
Intangible assets		17,872	38,091
Right-of-use assets		469,826	510,588
Goodwill		1,245,520	1,245,520
Investments in associated companies	5.2	4,556,992	4,500,000
Other investments	5.3	-	-
Other financial assets		-	15,563
Other non-current assets		1,340,172	1,320,964
Deferred tax assets	7	3,724,730	3,724,730
<b>Total non-current assets</b>		<b>118,898,743</b>	<b>120,021,193</b>
<b>CURRENT ASSETS:</b>			
Inventories		18,319,564	20,644,076
Trade receivables		31,274,801	38,573,010
Other debts from third parties		3,875,343	1,562,472
Income tax		-	132,136
Other current assets		94,560	15,369
Cash and cash equivalents	8	43,140,534	53,640,754
<b>Total current assets</b>		<b>96,704,802</b>	<b>114,567,817</b>
<b>Total assets</b>		<b>215,603,545</b>	<b>234,589,010</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY:</b>			
Share capital	9	25,641,459	25,641,459
Legal reserve		7,193,058	7,193,058
Advance payment on profit		-	-
Other reserves		89,930,915	81,800,669
Consolidated net profit/(loss) for the period		4,353,470	8,130,246
Total equity attributable to shareholders of the Parent Company		127,118,902	122,765,432
Non-controlling interests		-	-
<b>Total equity</b>		<b>127,118,902</b>	<b>122,765,432</b>
<b>LIABILITIES:</b>			
<b>NON-CURRENT LIABILITIES:</b>			
Bank loans	10	36,487,401	49,487,401
Other loans	10	2,671,917	2,330,007
Lease Liabilities		226,527	210,189
Provisions	12	660,000	660,000
Deferred tax liabilities	7	922,826	922,826
<b>Total non-current liabilities</b>		<b>40,968,671</b>	<b>53,610,423</b>
<b>CURRENT LIABILITIES:</b>			
Bank loans	10	4,000,000	4,000,000
Other loans	10	14,674,001	28,674,994
Lease liabilities		332,536	363,944
Trade payables		16,540,914	15,993,278
Other debts to third parties		4,061,841	3,390,544
Income tax		915,218	751,407
Other current liabilities	11	6,991,462	5,038,988
<b>Total current liabilities</b>		<b>47,515,972</b>	<b>58,213,155</b>
<b>Total liabilities</b>		<b>88,484,643</b>	<b>111,823,578</b>
<b>Total liabilities and equity</b>		<b>215,603,545</b>	<b>234,589,010</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

The Chartered Accountant

The Board of Directors

**RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.**

CONDENSED CONSOLIDATED INCOME STATEMENTS FOR THE  
NINE AND THREE MONTHS PERIODS ENDED 30 SEPTEMBER 2020 AND 2019  
(Translation of financial statements originally issued in Portuguese - Note 18)  
(Amounts expressed in Euros)

	Notes	Nine months period ended as:		Three months period ended as:	
		30.09.2020	30.09.2019	30.09.2020	30.09.2019
Sales and services rendered		74,303,911	86,503,534	25,337,541	27,437,561
Other income		515,096	462,533	307,007	150,971
Cost of sales and variation in production		(46,290,183)	(54,160,764)	(15,868,851)	(17,334,115)
External supplies and services		(10,062,606)	(11,082,326)	(3,456,598)	(3,548,034)
Payroll expenses		(8,913,331)	(9,796,643)	(2,582,783)	(2,690,638)
Amortisation and depreciation		(2,370,458)	(3,245,721)	(769,875)	(980,321)
Provisions and impairment losses	12	(635,059)	6,454	(362,592)	(43,683)
Other expenses		(585,022)	(443,265)	(146,038)	(108,245)
Results related to investments	5.2	56,992	-	(2,116)	-
Financial expenses		(866,464)	(1,203,122)	(261,874)	(419,412)
Financial income		45,937	140,506	20,814	47,169
<b>Profit/(Loss) before income tax</b>		<b>5,198,813</b>	<b>7,181,186</b>	<b>2,214,635</b>	<b>2,511,253</b>
Income tax		(845,343)	(1,453,752)	(397,255)	(533,962)
<b>Consolidated net profit/(loss) for the period</b>		<b>4,353,470</b>	<b>5,727,434</b>	<b>1,817,380</b>	<b>1,977,291</b>
<b>Attributable to:</b>					
Holders of equity in the parent company		4,353,470	5,727,434	1,817,380	1,977,291
Non-controlling interests		-	-	-	-
<b>Earnings per share:</b>					
Basic	13	0.17	0.22	0.07	0.08
Diluted	13	0.17	0.22	0.07	0.08

The accompanying notes are an integral part of the condensed consolidated financial statements.

The Chartered Accountant

The Board of Directors

**RAMADA INVESTIMENTOS E INDÚSTRIA S.A.**

**CONDENSED CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME FOR THE**  
**NINE AND THREE MONTHS PERIODS ENDED 30 JUNE 2020 AND 2019**  
 (Translation of financial statements originally issued in Portuguese - Note 18)  
 (Amounts expressed in Euros)

Notes	Nine months period ended as:		Three months period ended as:	
	30.09.2020	30.09.2019	30.09.2020	30.09.2019
<b>Consolidated net income for the period</b>	<b>4,353,470</b>	<b>5,727,434</b>	<b>1,817,380</b>	<b>1,977,291</b>
Other comprehensive income:				
Items that will not be reclassified to profit or loss:				
Changes in pension liabilities - gross amount	-	-	-	-
Changes in pension liabilities - deferred tax	-	-	-	-
Items that may be reclassified to profit or loss in the future				
<b>Other comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total consolidated comprehensive income for the period</b>	<b>4,353,470</b>	<b>5,727,434</b>	<b>1,817,380</b>	<b>1,977,291</b>
Attributable to:				
Holders of equity in the parent company	4,353,470	5,727,434	1,817,380	1,977,291
Non-controlling interests	-	-	-	-

The accompanying notes are an integral part of the condensed consolidated financial statements.

The Chartered Accountant

The Board of Directors

**RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.**
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE  
NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2020 AND 2019**  
(Translation of financial statements originally issued in Portuguese - Note 18)  
(Amounts expressed in Euros)

Attributable to shareholders in the Parent Company									
Notes	Share capital	Legal reserve	Advance payments on profit	Other reserves and retained earnings	Net profit/(loss) for the period	Total equity attributable to shareholders of parent company	Non-controlling interests	Total equity	
Balance as at 1 January 2019	9	25,641,459	6,460,877	(29,487,678)	57,788,337	69,717,900	130,120,895	-	130,120,895
Total consolidated comprehensive income for the period		-	-	-	-	5,727,434	5,727,434	-	5,727,434
Appropriation of consolidated result from 2018:									
Transfer to other reserves		-	-	29,487,678	40,230,222	(69,717,900)	-	-	-
Distribution of dividends		-	-	-	(15,384,875)	-	(15,384,875)	-	(15,384,875)
Others		-	-	-	485	-	485	-	485
Balance as at 30 September 2019		<u>25,641,459</u>	<u>6,460,877</u>	<u>-</u>	<u>82,634,169</u>	<u>5,727,434</u>	<u>120,463,939</u>	<u>-</u>	<u>120,463,939</u>
Balance as at 1 January 2020	9	25,641,459	7,193,058	-	81,800,669	8,130,246	122,765,432	-	122,765,432
Total consolidated comprehensive income for the period		-	-	-	-	4,353,470	4,353,470	-	4,353,470
Appropriation of consolidated result from 2019:									
Transfer to other reserves		-	-	-	8,130,246	(8,130,246)	-	-	-
Others		-	-	-	-	-	-	-	-
Balance as at 30 September 2020		<u>25,641,459</u>	<u>7,193,058</u>	<u>-</u>	<u>89,930,915</u>	<u>4,353,470</u>	<u>127,118,902</u>	<u>-</u>	<u>127,118,902</u>

The accompanying notes are an integral part of the condensed consolidated financial statements.

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**RAMADA INVESTIMENTOS E INDÚSTRIA, S.A.**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE  
NINE AND THREE MONTHS PERIODS ENDED 30 SEPTEMBER 2020 AND 2019**  
(Translation of financial statements originally issued in Portuguese - Note 16)  
(Amounts expressed in Euro)

	Notes	30.09.2020	Nine months period ended as: 30.09.2019	30.09.2020	Three months period ended as: 30.09.2019
<b>Operational activities:</b>					
Receipts from customers	94,395,695		76,781,652	28,356,276	21,659,043
Payments to suppliers	(60,251,366)		(48,705,970)	(21,738,880)	(13,483,530)
Payments to personnel	(4,673,496)	29,470,831	(6,258,331)	(1,513,141)	(2,688,268)
Paid/Received corporate income tax	(2,117,224)		(776,033)	(2,110,431)	(689,442)
Other receipts/payments relating to operating activities	(10,703,364)	(12,820,589)	(7,236,079)	(8,012,112)	(1,205,434)
Cash flows generated by operating activities (1)		16,650,242	13,734,739	612,023	3,582,368
<b>Investment activities:</b>					
Receipts arising from:					
Property, plant and equipment	21,974		249,690	588	-
Interest and similar income	10,143	32,117	31,845	1,030	9,044
Payments relating to:					
Intangible assets	(887)		-	-	-
Property, plant and equipment	(729,444)		(1,619,531)	(111,127)	(239,370)
Investment properties	-		(909,648)	-	(180,230)
Cash flows generated from investments activities (2)		(698,214)	(2,247,644)	(109,509)	(410,556)
<b>Financing activities:</b>					
Receipts arising from:					
Loans obtained	123,652,822	123,652,822	83,712,643	33,568,170	37,745,388
Payments relating to:					
Interest and similar expenses	(728,817)		(920,177)	(106,018)	(117,089)
Dividends	-		(15,384,875)	-	-
Loans obtained	(148,684,560)	(149,413,377)	(93,841,668)	(33,328,675)	(36,909,341)
Cash flows generated from financing activities (3)		(25,760,555)	(26,434,077)	(33,434,693)	(36,792,252)
<b>Cash and cash equivalents at the beginning of the period</b>	8	51,293,584	70,090,564	40,849,065	51,136,723
<b>Cash and cash equivalents variation: (1)+(2)+(3)</b>		(8,808,527)	(14,946,982)	635,992	4,007,659
<b>Cash and cash equivalents at the end of the period</b>	8	41,485,057	55,143,582	41,485,057	55,143,582

The accompanying notes are an integral part of the condensed consolidated financial statements.

The Chartered Accountant

The Board of Directors

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## **1. INTRODUCTORY NOTE**

RAMADA INVESTIMENTOS E INDÚSTRIA, S.A. ("Ramada Investimentos", "Ramada Group" or "Group") is a company incorporated as of 1 June 2008, with its head-office located at Rua Manuel Pinto de Azevedo, 818, Oporto, Portugal, and whose main activity is the management of financial investments, being its shares listed in the Euronext Lisbon Stock Exchange, since 2008.

In May 2018, formerly named as F. Ramada - Investimentos SGPS, S.A., changed its corporate objective, from management of financial investments to consulting services, including financial and administrative, as well as realization and management of real estate, securities and financial investments, acquisition and disposal of securities, leasing, construction, rehabilitation, management, administration and conservation of properties, as its name changed to RAMADA INVESTIMENTOS E INDÚSTRIA, S.A., as it was deliberated in General Assembly on 4 May 2018.

Ramada was created as a result of the reorganization process of Altri, SGPS, S.A. through the demerger of the business areas of steel and storage systems, namely the participation held in Ramada Aços, S.A., which represented the voting rights of the mentioned company. The restructuring involved a simple demerger operation, as predicted in item 1.a), article 118, of the Portuguese Companies Act ("Código das Sociedades Comerciais").

Following this process, the assets corresponding to the shareholdings of the business units of steel and storage systems, including all the resources (such as human resources, assets and liabilities) related to that business unit were transferred from Altri, SGPS, S.A. to Ramada Investimentos.

Currently, Ramada is the parent company of the group of companies listed in Note 5 (Ramada Group), and, through these financial holdings structure, it focuses its operations in (i) Industrial activity, which includes steel trade and management of financial investments related to participations in which the group has a minority position, and (ii) real estate, which consists in the management of this type of assets.

The consolidated financial statements of Ramada Group are presented in Euro (rounded to units), which is the currency used by the Group in its operations and, therefore, is considered to be its functional currency.

## **2. MAIN ACCOUNTING POLICES AND BASIS OF PRESENTATION**

The condensed consolidated financial statements, for the nine months period ended on 30 September 2020, were prepared in accordance with IAS 34 – Interim Financial Reporting and include the condensed consolidated statement of financial position, the condensed consolidated income statement, the condensed consolidated statement of comprehensive income, the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows, as well as the selected explanatory notes. These condensed consolidated financial statements do not include all the information required to be published on the annual financial statements, and should, therefore, be read together with the consolidated financial statements of the Ramada Group for the financial year ended 31 December 2019.

The accounting policies adopted for preparation of the attached condensed consolidated financial statements were consistently applied during the periods being compared.

The Board of Directors assessed the capacity of the Company, its subsidiaries and associates to operate on a going concern basis, based on the entire relevant information, facts and circumstances, of financial, commercial or other nature, including events subsequent to the condensed consolidated financial statements' reference date, as available regarding the future. As a result of the assessment conducted, the Board of Directors concluded that it has adequate resources to keep up its operations, which it does not intend to cease in the short term. Therefore, it was considered appropriate to use the going concern basis in preparing the condensed consolidated financial statements.

The attached condensed consolidated financial statements were prepared based on the accounting books and records of the company, its subsidiaries, and associates, adjusted in the consolidation process, in the assumption of going concern basis. When preparing the condensed consolidated financial statements, the Group used historical cost as its basis.

The preparation of condensed consolidated financial statements requires the use of estimates, assumptions and critical judgements in the process of determining accounting policies to be adopted by the Group, with significant impact on the book value of assets and liabilities, as well as on income and expenses for the period. Although these estimates are based on the best experience of the Board of Directors and on its best expectations regarding current and future

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events and actions, current and future results may differ from these estimates. Areas involving a higher degree of judgement or complexity, or areas with significant assumptions and estimates are disclosed in Note 3 of the accompanying notes to the consolidated financial statements of the Group for the financial year ended 31 December 2019.

### **3. CHANGES IN ACCOUNTING POLICIES AND CORRECTION OF ERRORS**

During the reporting period there were no changes in the accounting policies and no material mistakes related with previous periods were identified.

New accounting standards and their impact in these condensed consolidated financial statements:

Up to the date of approval of these financial statements, the European Union endorsed the following accounting standards, interpretations, amendments and revisions, mandatorily applied to the financial year beginning on 1 January 2020:

	Effective date (financial years begun on or after)
Amendments to references to the Conceptual Framework in IFRS Standards	01 Jan 2020
Amendment to IFRS 3 - Business combinations	01 Jan 2020
Amendment to IAS 1 and IAS 8 - Definition of material	01 Jan 2020
Amendments to standards IFRS 9, IAS 39 and IFRS 7 - Interest rate Benchmark reform (IBOR Reform)	01 Jan 2020
IFRS 16 (Amendments) - Covid 19 - Related Rent Concessions	01 Jun 2020

The adoption of these standards and interpretations had no relevant impact on the Group's financial statements.

On the approval date of these financial statements, the following accounting standards, amendments and interpretations were not yet endorsed by the European Union:

	Effective date (financial years begun on or after)
IFRS 4 (Amended) - Deferral of effective dates to apply two optional solutions (temporary exemption from IFRS 9 and overlay approach)	01 Jan 2021
Amendments to standards IFRS 9, IFRS 7, IFRS 4 and IFRS 16 - Interest rate Benchmark reform (Phase 2)	01 Jan 2021
Amendment to IFRS 3 - Reference to the Conceptual Framework	01 Jan 2022
IAS 16 (Amended) - Proceeds before Intended Use	01 Jan 2022
IAS 37 (Amended) - Onerous Contracts – Cost of Fulfilling a Contract	01 Jan 2022



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Annual Improvement Project 2018-2020	01 Jan 2022
IAS 1 (Amended) - Classification of Liabilities as Current or Non-current	01 Jan 2023
IFRS 17 - Insurance contracts; including amendments	01 Jan 2023

The Group has not adopted any standard, amendment or interpretation that has been issued but not yet effective, for the preparation of the consolidated financial statements for the period ending 30 September 2020, given that application is not mandatory. The impact of the referred standards is currently being assessed.

#### **4. SIGNIFICANT EVENTS: COVID-19**

Since the beginning of the pandemic, Ramada Group implemented a set of measures for the prevention, control and surveillance, with prevention / contingency plans being developed that cover the entire organization, from the operational areas to the central structures, in all the Group's businesses.

Therefore, Ramada Group maintained its process of monitorization and assessing of the implemented measures, in order to respond to the demands arising from the COVID-19 pandemic. From all the actions implemented within the scope of the monitoring and evaluation of pandemic developments, we highlight the following:

- Ramada Group, implemented a set of measures for the prevention, control and surveillance of this infection. As a result of the various measures implemented by the Ramada Group, on September 30, 2020, a negative impact on the income statement is estimated in the amount of approximately 130 thousand Euro (including donations, protective equipment, among others).
- Ramada Group proceeded cautiously with an internal review and evaluation process on the investments it had planned for the 2020 financial year, reassessing the cost-benefit of these portfolio projects, as well as their feasibility, taking into account the current reality. From this review it was decided to reschedule to the second half the productive investments that were planned for the first half of 2020. Ramada Group expects to comply with the investments initially stipulated for 2020 until the end of the fiscal year.
- With regard to liquidity risk management, the Group maintained a liquidity reserve in the form of credit lines with its relationship banks, in order to ensure the ability to meet its commitments, without having to refinance in unfavorable conditions. As of September 30, 2020, the amount of consolidated loans<sup>1</sup> maturing in the next 12 months is approximately 19 million Euro. On the same date, the Group has consolidated credit lines available (namely bank overdrafts, pledged current accounts and not used commercial paper programs) in the amount of approximately 40 million Euro. As a result of the performance of previous years, and the capacity to manage credit and liquidity risk, the Group presents a robust financial position statement, presenting Cash and cash equivalents amounting to 43 million Euro, representing approximately 90% of its current liabilities.
- Ensuring the permanent well-being of all Employees, their families and community, has always been and will continue to be a priority of the Ramada Group. To deal with the pandemic, Ramada Group put in place a set of additional preventive measures to protect the health and safety of its Employees, based on the recommendations of the Portuguese Health Authority. The human resources department, based on the recommendations of the Portuguese Health Authority, proceeded with the elaboration of the Group's COVID-19 Contingency Plan. This plan has been continuously adjusted considering the evolution of the pandemic,

<sup>1</sup> Consolidated loans: Bank loans + Other loans.

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being essential for the purposes of containing the impacts of the pandemic between our employees and the local community.

Despite the measures already mentioned, and at this stage, characterized by a generalized uncertainty in the social and economic context, the Ramada Group will remain alert and careful in the management of its business, and in the evaluation and monitoring of the actions already implemented and/or to be implemented in order to manage and anticipate, as far as possible, the impacts of this pandemic on its operational and financial performance.

## 5. **SUBSIDIARY COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS AND OTHER INVESTMENTS**

### 5.1 Companies included in the consolidated financial statements

The companies included in the consolidated financial statements by the full consolidation method, its headquarters, percentage of participation held and main activity as of September 30, 2020 and December 31, 2019, are as follows:

Company	Registered office	Effective held percentage		Activity
		30.09.2020	31.12.2019	
<b><u>Parent company</u></b>				
Ramada Investimentos e Indústria S.A.	Porto	-	-	Management consulting services and shareholding management
<b><u>Ramada Group</u></b>				
Ramada Aços, S.A.	Ovar	100%	100%	Steel trade
Planfuro Global, S.A.	Leiria	100%	100%	Metal mould manufacturing
Universal Afir, S.A.	Ovar	100%	100%	Steel trade
F. Ramada II, Imobiliária, S.A.	Ovar	100%	100%	Real estate
Socitrel - Sociedade Industrial de Trefilaria, S.A.	Trofa	100%	100%	Steel wire manufacturing and trade
Socitrel España, S.A.	Spain	100%	100%	Steel wire manufacturing and trade
Expeliarmus - Consultoria, S.A.	Portugal	100%	100%	Shareholding management

These subsidiaries were included in the consolidated financial statements of Ramada Group in accordance with the full consolidation method.

### 5.2 Investments in associated companies

As at 30 September 2020 and 31 December 2019, the item “Investments in associated companies” can be detailed as follows:

Company	Statement of financial position		Effective shareholding percentage	
	30.09.2020	31.12.2019	30.09.2020	31.12.2019
<b><u>Associated companies:</u></b>				
Fisio Share – Gestão de Clínicas, S.A	4,556,992	4,500,000	39.71%	39.71%
	4,556,992	4,500,000		

This associated company's activity is to provide technical and consultancy services in the areas of health management and administration. This entity was included in the Ramada Group's consolidated financial statements using the equity method.

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As of December 31, 2019, the amount recorded in this caption refers to the Group's participation in the constitution of the same company.

The movements in the balance of this caption in the periods ended 30 September 2020 are detailed as follows:

	Statement of financial position
	30.09.2020
Opening balance	4,500,000
Equity method:	
Effects on gains and losses related to associated companies	56,992
Closing balance	4,556,992

The application of the equity method relatively to the nine months period ended as at 30 September 2020 was made based on the provisional and unaudited consolidated financial statements of the entity above mentioned, with the impact on net income for the current period being recorded under the caption "Results related to investments". As at 30 September 2020, the financial participation value amounted to 4,556,992 Euro (4,500,000 Euro as at 31 December 2019). The Board of Directors believes that there will be no materially significant differences between the financial statements used for the purposes of applying this method and the final consolidated financial statements of that entity.

### 5.3 Other investments

As of September 30, 2020, and December 31, 2019, the caption 'Other investments' and respective impairment losses can be detailed as follows:

	30.09.2020	31.12.2019
Gross value		
Opening value	4,445,498	4,445,498
Additions	-	-
Closing balance	4,445,498	4,445,498
Accumulated impairment losses (Note 12)		
Opening value	(4,445,498)	(4,445,498)
Additions	-	-
Closing balance	(4,445,498)	(4,445,498)
Net value	-	-

As at 30 September 2020 and 31 December 2019, the Group held 22.52% of the company CEV, S.A.. This participated company is engaged in the developments and intellectual protection, production and trade of organic fungicides for agriculture. This investee is not listed and the Group does not have significant influence over this holding.

In view of the above, the Group believes that, having no influence on the company's governance bodies, it should consider this holding as other investment and not as an associate.

## 6. INVESTMENT PROPERTIES

Investment properties held by Ramada Group relate to lands rented to third parties (Altri Group) under operational leases, through contracts with an average duration of 20 years, and with the possibility of an additional period of four to six years if certain events occur. Investment properties are measured at acquisition cost. The movement occurred

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in this caption during the nine months period ended as of 30 September 2020 and the year ended 31 December 2019 is as follows:

	30.09.2020	31.12.2019
Gross opening balance	89,786,840	88,035,676
Acquisitions	-	2,074,870
Disposals	-	(323,706)
Gross closing balance	89,786,840	89,786,840
Impairment Losses (Note 12)	(1,100,000)	(1,100,000)
Closing balance	88,686,840	88,686,840

The lease land generated, during the nine months period ended as of September 30, 2020, income amounting, to approximately, 4,950,000 Euro (approximately 6,605,000 Euro in 2019).

The minimum future receipts for leases of forest land amounting, to approximately, 6.7 million Euro in each of the following 5 years. After this period and until the end of the contracts, the minimum future receipts total, approximately 36 million Euro. The rents provided for in each lease agreement are updated at the end of each two-year period, counting from the beginning of the calendar year immediately following the signing of the contract, based on the consumer price index.

Given the land characteristics (land leased to third parties for forestry activity), frequent market transactions comparable for this type of assets do not occur. Accordingly, the Board of Directors considers that it is not possible to reliably estimate the fair value of the land, and, as such, it is recorded at acquisition cost. However, it is the Board of Directors belief that, given the amount of rents collected annually, the market value of these assets will not be significantly different from its book value.

Part of the land amounting to, approximately, 74 million Euros is given as collateral for certain borrowings.

## 7. **DEFERRED INCOME TAXES**

In accordance with current legislation, the tax returns are subject to review and correction by the tax authorities over a period of four years (five years for Social Security), except when tax losses have occurred, tax benefits have been granted, or inspections, complaints or disputes are on-going. In these cases, depending on the circumstances, the above referred period deadlines can be extended or suspended. Therefore, the tax returns of Ramada and its subsidiaries for the years 2016 to 2019 may still be subject to review.

The Board of Directors of Ramada believes that any potential corrections arising from reviews/inspections of these tax returns by the tax authorities will not have a significant effect on the consolidated financial statements as of September 30, 2020.

The movement occurred in deferred tax assets and liabilities in the nine months period ended as of September 30, 2020 and 2019, was as follows:

	2020		2019	
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities
Balance as at 1 January	3,724,730	922,826	3,982,259	928,341
Effect on the income statement	-	-	-	-
Balance as at 30 September	3,724,730	922,826	3,982,259	928,341

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**8. CASH AND CASH EQUIVALENTS**

As of September 30, 2020, and December 31, 2019, the caption 'Cash and cash equivalents' included in the consolidated statement of financial position can be detailed as follows:

	30.09.2020	31.12.2019
Cash	33,726	26,030
Bank deposits	43,106,808	53,614,724
Cash and cash equivalents on the statement of financial position	43,140,534	53,640,754
Bank overdrafts (Note 10)	(1,655,477)	(2,347,170)
Cash and cash equivalents on the statement of cash flows	41,485,057	51,293,584

**9. SHARE CAPITAL**

As of September 30, 2020, Ramada's fully subscribed and paid up capital consisted of 25,641,459 shares with a nominal value of 1 Euro each.

With regard to 2019, the Board of Directors proposed, in its Annual Report, which was approved in the General Meeting held on April 30, 2020, that the individual net result of Ramada Investimentos e Indústria, S.A. in the amount of 11,986,654 Euro was transferred to Free Reserves.

**10. BANK LOANS AND OTHER LOANS**

As of September 30, 2020, and December 31, 2019, the captions "Bank loans" and "Other loans" can be detailed as follows:

	30.09.2020		31.12.2019	
	Current	Non-current	Current	Non-current
Bank loans	4,000,000	36,487,401	4,000,000	49,487,401
Bank loans	4,000,000	36,487,401	4,000,000	49,487,401
Commercial paper	9,000,000	-	20,500,000	-
Escrow accounts	3,000,000	-	4,050,000	-
Bank overdrafts (Note 8)	1,655,477	-	2,347,170	-
Factoring	1,018,524	-	1,435,914	-
Investment grants	-	2,671,917	341,910	2,330,007
Other loans	14,674,001	2,671,917	28,674,994	2,330,007
	18,674,001	39,159,318	32,674,994	51,817,408

It is the Board of Directors understanding that the loans' book value does not differ significantly from its fair value.

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## 10.1 Bank Loans:

The nominal amount of bank loans as of September 30, 2020, and December 31, 2019, will be reimbursed as follows:

2020			2019		
Repayment year	Amount	Estimated interest <sup>1</sup>	Repayment year	Amount	Estimated interest <sup>1</sup>
<b>Current</b>			<b>Current</b>		
2021	18,674,001	326,795	2020	32,674,994	571,812
<b>Non-current</b>			<b>Non-current</b>		
2022	4,924,411	640,418	2021	7,582,502	640,193
2023	4,582,502	462,079	2022	7,582,502	497,893
2024	7,569,903	352,879	2023	7,582,502	355,593
2025	7,082,502	236,280	2024	7,569,902	254,886
2026	6,500,000	131,630	2025	6,500,000	190,937
2027	3,500,000	69,699	2026	6,500,000	138,937
2028	5,000,000	9,271	2027	3,500,000	86,937
2029	-	-	2028	5,000,000	14,225
2030	-	-	2029	-	-
	39,159,318	1,902,257		51,817,408	2,179,601
	57,833,319	2,229,052		84,492,402	2,751,413

<sup>1</sup> Interest estimated according to the defined contractual conditions, assuming the market conditions verified in 2020 and 2019, respectively.

During the period of nine months ended as of September 30, 2020, these loans bear interest at normal market rates depending on the nature and term of the credit obtained.

During the period of nine months ended as of September 30, 2020, and the year ended as of December 31, 2019, the Group did not enter into any loan default.

Additionally, as of September 30, 2020, there are no covenants associated with the loans obtained.

## 11. OTHER CURRENT LIABILITIES

As of September 30, 2020, and December 31, 2019, the caption "Other current liabilities" can be detailed as follows:

	30.09.2020	31.12.2019
Accrued expenses:		
Wages and salaries payable, bonuses and other payroll expenses	4,107,649	4,048,389
Other accrued expenses	2,487,186	617,990
Deferred income	396,627	372,609
	6,991,462	5,038,988

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## 12. PROVISIONS AND IMPAIRMENT LOSSES

The movements that occurred in provisions and impairment losses for the nine months periods ended as of September 30, 2020 and 2019, can be detailed as follows:

30.09.2020						
Provisions	Impairment losses in debts from third parties	Impairment losses in inventories	Impairment losses in investments	Impairment losses in investment properties	Total	
			(Note 5)	(Note 6)		
Opening balance	660,000	7,194,002	2,003,407	4,445,498	1,100,000	15,402,907
Increases	-	405,075	229,984	-	-	635,059
Reversals	-	-	-	-	-	-
Utilizations	-	-	-	-	-	-
Closing balance	660,000	7,599,077	2,233,391	4,445,498	1,100,000	16,037,966

30.09.2019						
Provisions	Impairment losses in debts from third parties	Impairment losses in inventories	Impairment losses in investments	Impairment losses in investment properties	Total	
			(Note 5)	(Note 6)		
Opening balance	2,610,000	7,075,677	2,003,329	4,445,498	1,100,000	17,234,504
Increases	-	130,937	-	-	-	130,937
Reversals	-	(137,391)	-	-	-	(137,391)
Utilizations	(496,000)	-	-	-	-	(496,000)
Closing balance	2,114,000	7,069,223	2,003,329	4,445,498	1,100,000	16,732,050

The increases and reversals of provisions and impairment losses recorded in the nine months periods ended September 30, 2020 and 2019 were recorded against the income statement caption "Provisions and impairment losses".

The amount recorded under "Provisions" at 30 September 2020 corresponds to the best estimate by the Board of Directors of the Group Companies to cover losses to be incurred with lawsuits currently in progress and other liabilities.

It is the opinion of the Board of Directors, based on its legal and tax advisors, that as of September 30, 2020, there are no material assets or liabilities associated with probable or possible tax contingencies that should be recognized or disclosed in the financial statements on September 30, 2020.

## 13. EARNINGS PER SHARE

Earnings per share for the nine months periods ended as of 30 September 2020 and 2019 were determined taking into consideration the following amounts:

	30.09.2020	30.09.2019
Result for calculating basic and diluted earnings per share	4,353,470	5,727,434
Weighted average number of shares for calculating net income per share	25,641,459	25,641,459
Earnings per share		
Basic	0.17	0.22
Diluted	0.17	0.22

There are no situations in the Group that might represent a reduction on earnings per share, arising from stock options, warrants, convertible bonds or other rights embedded in ordinary shares.

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**14. RELATED PARTIES**

The main balances with related parties as of September 30, 2020 and 2019 are related with Altri Group and may be detailed as follows:

Related entities	30 September 2020		30 September 2019	
	Trade receivables and other debts from third parties	Trade payables and other debts to third parties	Trade receivables and other debts from third parties	Trade payables and other debts to third parties
Other related entities	4,994,649	-	4,790,016	-

Apart from the companies included in the consolidation (Note 5), the companies considered to be related parties as of September 30, 2020, are the following:

- ☐ Actium Capital, S.A.
- ☐ Caderno Azul, S.A.
- ☐ Livrefluxo, S.A.
- ☐ Promendo Investimentos, S.A.
- ☐ 1 Thing, Investments, S.A.
- ☐ Altri Florestal, S.A.
- ☐ Altri Sales, S.A.
- ☐ Altri, Participaciones Y Trading, S.L.
- ☐ Altri, SGPS, S.A.
- ☐ Caima Energia – Empresa de Gestão e Exploração de Energia, S.A.
- ☐ Caima – Indústria de Celulose, S.A.
- ☐ Captaraiz Unipessoal, Lda.
- ☐ Celtejo – Empresa de Celulose do Tejo, S.A.
- ☐ Celulose da Beira Industrial (Celbi), S.A.
- ☐ Cofihold, S.A.
- ☐ Cofihold II, S.A.
- ☐ Cofina Media, S.A.
- ☐ Cofina, SGPS, S.A.
- ☐ Elege Valor, Lda.
- ☐ Grafedisport – Impressão e Artes Gráficas, S.A.
- ☐ Inflora – Sociedade de Investimentos Florestais, S.A.
- ☐ Mercados Globais – Publicação de Conteúdos, Lda.
- ☐ Préstimo – Prestígio Imobiliário, S.A.
- ☐ Sociedade Imobiliária Porto Seguro – Investimentos Imobiliários, S.A.
- ☐ Valor Autêntico, S.A.
- ☐ VASP – Sociedade de Transportes e Distribuições, Lda.
- ☐ Viveiros do Furadouro Unipessoal, Lda.



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**15. SEGMENT INFORMATION**

In accordance with the origin and nature of the income generated by the Group, the main segments identified are as follows:

- ☐ Industry – includes the commercialization of steel and storage systems, as well as support services (being the latest a residual activity);
- ☐ Real estate – includes the assets and activities related to the Group's real estate development.

These segments were identified considering the business units which develop activities whose income and cost may be distinguished, and for which it is produced separate financial information and its operating results are reviewed and taken decisions by the management.

The segregation of activities by segments as of September 30, 2020 and 2019 is made up as follows:

	30 September 2020			
	Industry	Real estate	Intragroup eliminations	Total
Total assets	129,244,266	95,439,945	(9,080,667)	215,603,545
Total liabilities	42,118,515	55,446,795	(9,080,667)	88,484,643
Investments (a)	735,214	87,581	-	822,795
Sales and services rendered and other income from operations with external customers	69,361,440	5,457,567	-	74,819,007
Sales and services rendered and other income with other segments	266,084	622,780	(888,864)	-
EBITDA (b)	3,601,111	4,731,695	-	8,332,806
Amortisation and depreciation	(2,215,699)	(154,759)	-	(2,370,458)
EBIT (c)	1,385,412	4,576,936	-	5,962,348
Financial income	121,980	12	(76,055)	45,937
Financial expenses	(475,809)	(466,710)	76,055	(866,464)
Results related to investments	56,992	-	-	56,992
Income before tax	1,088,576	4,110,237	-	5,198,813
Income tax	38,358	(883,701)	-	(845,343)
Consolidated net profit/(loss) for the period	1,126,934	3,226,536	-	4,353,470

(a) Acquisitions of property, plant and equipment and intangible assets related to the operational activity of the Industry and Real Estate segments

(b) EBITDA = Profit / (Loss) before income tax + Financial expenses - Financial income + Amortisation and depreciation - Results related to investments

(c) EBIT = EBITDA + Amortisation and depreciation

**NOTES TO THE CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS AS OF 30 SEPTEMBER 2020**  
(TRANSLATION OF NOTES ORIGINALLY ISSUED IN PORTUGUESE – NOTE 18)  
(Amounts expressed in Euro)

	30 September 2019			
	Industry	Real estate	Intragroup eliminations	Total
Total assets	150,617,062	96,666,167	(12,171,442)	235,111,787
Total liabilities	65,944,902	60,874,389	(12,171,442)	114,647,849
Investments (a)	1,713,644	9,700	-	1,723,344
Sales and services rendered and other income from operations with external customers	81,661,194	5,304,873	-	86,966,067
Sales and services rendered and other income with other segments	206,956	619,619	(826,575)	-
EBITDA (b)	6,823,929	4,665,594	-	11,489,523
Amortisation and depreciation	(3,040,658)	(205,063)	-	(3,245,721)
EBIT (c)	3,783,271	4,460,531	-	8,243,802
Financial income	140,407	99	-	140,506
Financial expenses	(609,776)	(593,346)	-	(1,203,122)
Results related to investments	-	-	-	-
Income before tax	3,313,902	3,867,284	-	7,181,186
Income tax	(602,949)	(850,803)	-	(1,453,752)
Consolidated net profit/(loss) for the period	2,710,952	3,016,482	-	5,727,434

(a) Acquisitions of property, plant and equipment and intangible assets related to the operational activity of the Industry and Real Estate segments

(b) EBITDA = Profit / (Loss) before income tax + Financial expenses - Financial income + Amortisation and depreciation - Results related to investments

(c) EBIT = EBITDA + Amortisation and depreciation

## 16. SUBSEQUENT EVENTS

From 30 September 2020 to the date of issue of this report, there were no other relevant facts that could materially affect the financial position and future results of the Ramada Group and its subsidiary and associated companies included in the consolidation.

## 17. FINANCIAL STATEMENTS APPROVAL

The financial statements were approved by the Board of Directors and authorized for issuance in November 19, 2020.

## 18. TRANSLATION NOTE

These consolidated financial statements are a translation of the financial statements originally issued in Portuguese in accordance with IAS 34 – Interim Financial Reporting and with the International Financial Reporting Standards as adopted by the European Union, some of which may not conform or be required by generally accepted accounting principles in other countries. In the event of discrepancies, the Portuguese language version prevails.

**NOTES TO THE CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS AS OF 30 SEPTEMBER 2020**  
**(TRANSLATION OF NOTES ORIGINALLY ISSUED IN PORTUGUESE – NOTE 18)**  
*(Amounts expressed in Euro)*

The Chartered Account

The Board of Directors

João Manuel Matos Borges de Oliveira – Chairman

Paulo Jorge dos Santos Fernandes

Domingos José Vieira de Matos

Pedro Miguel Matos Borges de Oliveira

Ana Rebelo de Carvalho Menéres de Mendonça

Laurentina da Silva Martins